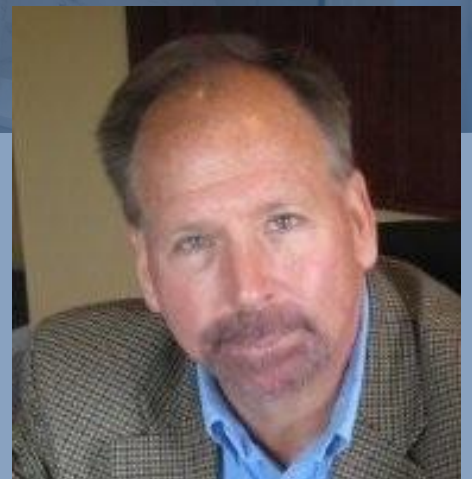




Seven Questions to Ask

*Before Hiring a Bathroom
Remodeler in Long Island,
New York*



Jeff Kuhn
President
Kuhn Construction, Inc.

A Note from Jeff Kuhn

Dear Friend,

Thank you for requesting our guide. It contains answers to the questions people often ask us when planning to remodel their bathrooms. We hope you find it useful in your search for a remodeler.

Doing your research before you hire someone is always a good idea. And today, people are doing a lot of research before they hire a remodeler — and I couldn't be happier. The more you know, the better.

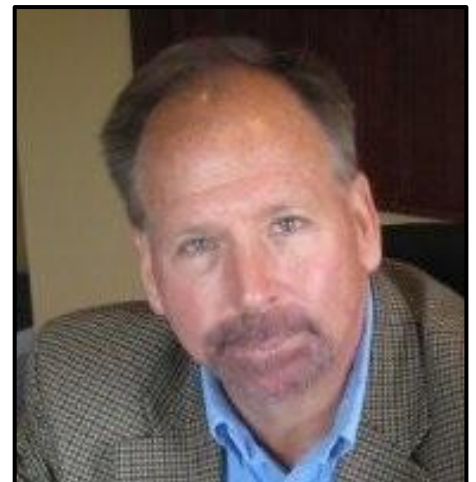
At Kuhn Construction, Inc., our unique Design/Build process simplifies things by allowing you to communicate with a few key points of contact throughout your project. This ensures that your input will be heard and avoids the confusion and miscommunication issues that can happen during large projects. Plus, our company stands behind all our work with a lifetime warranty. This is further proof that our system will work for you as it has for 1,000's of our happy clients. Don't take my word for it though! Check out our testimonials within this guide and [online](#).

I hope you get the most from this guide in deciding how to hire a bathroom remodeler. Please do let us know if you'd like your [Free Design Consultation](#).

We look forward to hearing about your plans and ideas, and helping you make them a reality!

Best Regards,

Jeff Kuhn
President, Kuhn Construction Inc.



Seven Questions to Ask Before You Hire a Bathroom Remodeler

1. GETTING STARTED

What is your process for consultation, design, and estimating the bathroom remodel project?

2. INSURANCE & LICENSE

Are you licensed? Do you have insurance? What happens if someone gets hurt on the job?

3. REPUTATION & TRUST

How do I know I can trust a remodeler? Our reputation is extremely important to us, and it should be important to you as well.

4. GUARANTEE

What is your warranty and/or workmanship guarantee? This part of the guide will tell you what you should ask for in a guarantee and details our specific guarantee.

5. SERVICE

What kind of service can we expect? Any home improvement work can be stressful. Here's how we make it easy to know what you can expect from us.

6. EXPERTISE

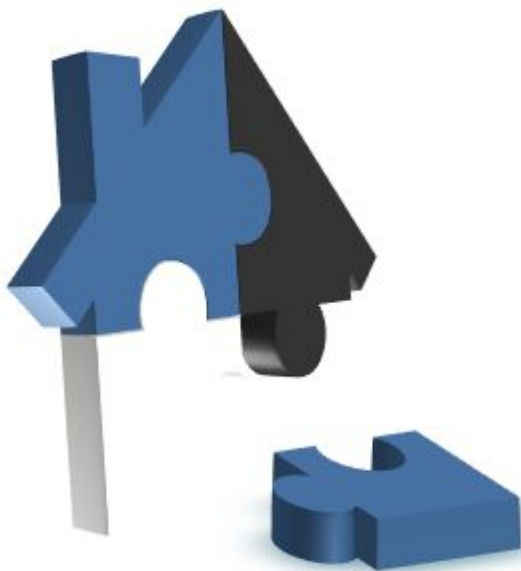
Can you show me a project that you've done recently? Find out more about our recent projects. We love to show off our work!

7. THE TEAM

Who is going to be working on my project? We know it can be nerve wracking to have strangers in your home. We are happy to show off our team.

WARNING SIGNS

What are the signs to look out for? Not all bathroom remodelers are created equal. We'll help you to see the warning signs of a weaker remodeler.



"The topics in this guide provide advice to you about the questions you should ask before having any sort of work done on your home. You will also find the types of answers you should expect to hear from a qualified bathroom remodeler."

Getting complete answers to each of these questions is critical to a successful project."

Jeff Kuhn
President, Kuhn Construction Inc.

1. Getting Started

Q. What is your process for consultation, design, and estimating the job?

A. This is an important question to ensure you set realistic expectations. At Kuhn Construction, Inc., we'll schedule your [Free Design Consultation](#) at a convenient time to allow us to thoroughly evaluate your bathroom. Be sure to allow enough time for all your questions and design considerations to be addressed.

With Kuhn Construction, Inc. one call does it all and you will remain in contact with your Project Manager and a couple key contacts for your entire project. Here's the Design to Build 7 Step Process at Kuhn Construction, Inc.:

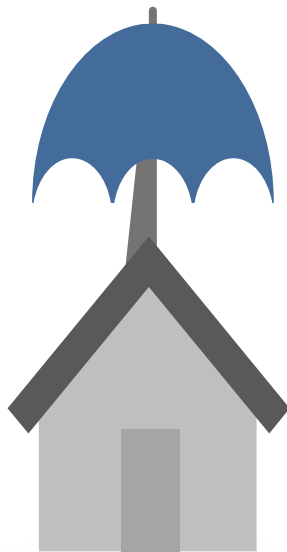
1. Dreaming & Planning: We will sit down with you face to face to plan your project and begin to discuss your needs and desires for your remodeled bathroom.
2. Discovery Phase: In this phase, your designer will complete a field sketch from the gathered measurements and photos of your project.
3. Review Your Designs: We will then review the designs/concepts and alternatives we have created for you, and make corrections/revisions.
4. Post Design/Pre-Construction: Our team will then research all your project's needs, including local zoning and code requirements and create a financial analysis for your project.
5. Pre-Construction Team Conference: Here, we will introduce you to your production manager and your lead carpenter to review the project on-site with them to ensure a smooth transition.
6. Construction: During construction, you can expect updates through our online software, as well as with your lead carpenter who will be on the job every day. Using our detailed checklist, we will ensure your project is completed with accuracy and the highest level of quality.
7. Post-Construction: Your new bathroom is completed! We will provide you with all the warranty information and follow up within 6 months to ensure everything is working properly for you in your home.

2. Insurance & License

Q. Are you licensed? Do you have insurance? What happens if someone gets hurt on the job?

- A.** Before hiring a contractor, you should ask if they are licensed to work in your state, and ensure that they are fully covered by insurance for liability and workmen's compensation. Stay away from any contractor who hesitates to give you this kind of information.

At Kuhn Construction. Inc., we are a fully licensed & insured contractor in Suffolk County, Nassau County and the five boroughs of New York City.



ARE WE COVERED?



3. Reputation & Trust

Q. How do I know I can trust you?

A. Regardless of the remodeler you choose or the work being done, be sure to do the following:

1. Ask for examples of your remodeler's work. Any reputable contractor will be proud of their projects, and they'll have examples and references at their fingertips.
2. Check online. Most well-established contractors will have websites and Facebook pages where you can learn a lot about them.
3. Ask to see certification in industry leading agencies and associations.

With nearly 30 years in the business, we have been honored with accolades and reviews from satisfied customers over the years, including being named to *Qualified Remodelers* **Top 500 Remodelers** in the nation. You will find great reviews in this guide, as well as photos and more on GuildQuality.com and Houzz.com.

Here's the Proof:



4. The Guarantee

Q. What is your warranty and/or workmanship guarantee?

- A. Let's face it, any bathroom remodeling project can have its challenges. Sometimes things go wrong, or you are faced with the unexpected. We believe that how those issues are handled play a major factor in the success of a project and, more importantly, your satisfaction as a client.

At Kuhn Construction, Inc., you are protected with a Lifetime Warranty for any Design and Build project. We cover your bathroom remodel for life because we are confident in our workmanship and products.

This warranty is additionally supported by our Anniversary Inspection program, which provides annual inspections for the five years following installation and every five years thereafter, to ensure that everything continues to perform exactly as designed.



5. Service

Q. What makes your services better than those of your competitors?

A. Any remodeler you reach out to should be able to easily answer this question and provide information as to why they are the better option. At Kuhn Construction, Inc., we take pride in our workmanship, quality of proprietary products, and customer service. Here's why we are the best choice for bathroom remodeling in Long Island, New York and the surrounding areas:

- ✓ **Reputation & Trust:** In the past 30 years of business, we have established relationships and a positive track record with more than 1,000 happy clients. This comes from our customers being told the truth, honestly representing the products and services we offer, and outstanding product and workmanship warranties.
- ✓ **Design and Build System:** We know that dealing with construction and new people in your home during a project can be nerve-wracking. Our unique design and build system provides you with just a few key points contact through the entire process if you have any issues or concerns.
- ✓ **Fully Licensed Company:** Our company is fully licensed in the Suffolk County, Nassau County and all five boroughs of New York City, providing assurance to customers that we adhere and exceed industry standards.
- ✓ **Quality Team:** We only hire, train and retain the best employees. This has given us the best employees in the business and the best people for our customers to work with.
- ✓ **Responsiveness:** We quickly and honestly address marketplace disputes and do so with professionalism and in good faith, always ensuring our customer is taken care of.
- ✓ **Cleanliness of Site:** We protect the home from the front door to the work area and leave the home cleaner than we found it.

5. Service: Testimonials

Q. Do you have customer reviews or testimonials you can share?

A. We certainly do! See below. You can also see additional testimonials from clients on our website at www.kuhnconstruction.com.

“Great team was assembled to complete 2 bathrooms. They were ready for anything in my older home where previous owners did much of the work themselves, not always correctly.”

- Bay Shore, NY

“Kuhn Construction did an amazing job! His carpenters were here for 9 months. They did quality work and every day they left the job site clean. When a leak developed later with the master bath shower tiles, Jeff sent his plumber the next day. He stood by his contractor’s work and has gone out of his way to make sure the leak was fixed to our satisfaction.”

- S.K., Babylon, NY

“Besides the phenomenal and professional work, Kuhn Construction’s workers were outstanding. My wife was pregnant when we began our two story addition, and the carpenters were very accommodating. We really appreciated their consideration.”

- E.C, Islip, NY

6. Expertise

Q. Can you show me a project that you've done recently?

A. Absolutely! Here are a couple recent projects that we completed. Please also visit www.kuhnconstruction.com for more project photos and reviews.



6. Expertise (cont.)

Q. Can you show me a project that you've done recently?

A. Here's another recently completed bathroom renovation project:



6. Expertise: Services

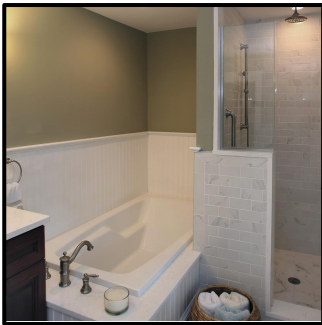
Q. What type of bathroom remodeling services do you offer?

A. Kuhn Construction, Inc. offers a wide range of bathroom remodeling services.



Full Bathroom Remodel

Our in-house, certified designers can work with you to develop a beautiful plan that captures your tastes, and then work with our bathroom remodelers to make it a reality. With team members experienced in every part of bathroom renovation, from cabinet construction and tub replacement to tile installation and wallpapering, Kuhn Construction, Inc. can be trusted to deliver stunning results in every part of your bathroom.



One-Day Bath Remodel

If you're looking for a simple, low-cost bath remodel that can refresh your bathroom quickly, we also offer a One-Day Bath service. We'll install a stylish tub or shower surround made from high-quality, virgin acrylic over your existing tub or shower, giving it a refreshed appearance. Our team can complete all work in just a single day, letting you enjoy a more stylish bathroom with minimal interruption to your routine.



Aging In Place Bathroom Renovations

Getting older or living with a disability doesn't necessarily mean you need to move out of your home. At Kuhn Construction, Inc., we know exactly how to update your bathroom to increase safety and comfort. We can add key safety features like tub to shower conversions, anti-scald valves, grab bars, walk-in tubs, toilet and shower seats, accessible faucets, door widening and more!

7. The Team

Q. Who is going to be working on my project?

- A. Let's face it, having contractors in your home can be nerve-racking. When you are looking for a remodeler, they should be proud of the team of professionals they have assembled and be willing to share their team's qualifications with you before the job is agreed upon.

Our highly skilled bathroom remodelers have an average of ten years of experience and are licensed, bonded and insured to perform all the work required for your bathroom renovation.

When you choose to work with Kuhn Construction, Inc. you are always heard by our team. You will always be directly in contact with your on site lead carpenter and production manager. As an additional method for you to communicate to us about your project, we provide you with access to a client portal that includes your design and an opportunity to upload photos.



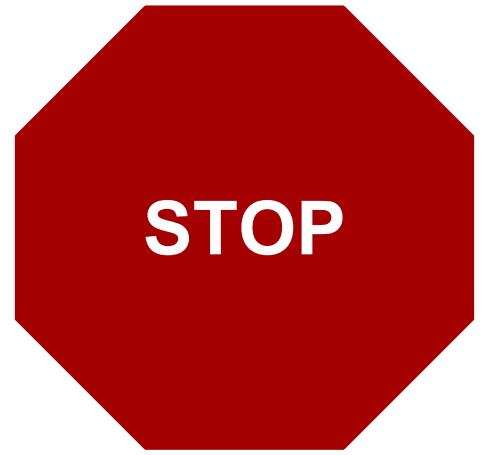
Diane Golden
Designer



Chip Fontinell
Production Manager

Warning Signs

Q. Are there any warning signs I should be aware of when hiring a bathroom remodeling professional?



A. Here are a few warning signs:

- Main phone numbers that ring to cell phones or are never answered by a receptionist (often signs of a one-person company).
- Trucks without signage.
- No business cards and/or no company uniform.
- No website or very poor website.
- No verifiable insurance—always ask for proof of insurance! Also, be sure the insurance is current!
- Provides few or no references, including names, phone numbers, and addresses.
- Comparatively low prices—this could mean missing scope, inexperience or desperation. All of which will cost you more money down the road.
- Ability to start your job immediately with no back log.
- Asks for the homeowner to apply for and obtain permits.

Unfortunately, the actions of a few bad bathroom remodelers give the rest of us a bad name. Homeowners should be cautious when hiring a remodeling contractor. Asking the right questions and looking out for a few warning signs will go a long way toward hiring the right company to complete a project.

Be sure that you're getting the quality you deserve—in workmanship, quality of materials, and service.

Contractor Hiring Checklist

By doing appropriate research and following the steps in this guide, you should have no trouble narrowing your search down to 2–3 remodeling contractors to consider. Keep in mind that contractors are running a business, so be conscious of their time—particularly if they offer a complimentary consultation or quote. They will appreciate your thoughtfulness.

Print the contractor hiring checklist below to use as a guide during your consultation meetings. Rate each category either with a check or a rating from 1–10.

WHAT TO LOOK FOR:	KUHN CONSTRUCTION	CONTRACTOR A	CONTRACTOR B
Appropriate Insurance, Licensing, Training	✓		
Solid Reputation and Positive Reviews	✓		
Warranty or Workmanship Guarantee	✓		
Competitive Advantage	✓		
Experience and Expertise, Past Project Portfolio	✓		
An Experienced, Professional Team	✓		
Measures Customer Satisfaction with Transparency	✓		
Contractor Warning Signs	NONE		

Next Steps

Get High Quality Bathroom Remodeling Services from the Team at Kuhn Construction, Inc.!

Contact Our Team and schedule your **Free Design Consultation!**



FREE Consultation

No Obligation

- **Phone:** (631) 277-0698
- **Email:** jkuhn@kuhnconstruction.com
- **Website:** www.kuhnconstruction.com

We promise to get back to you very quickly!

Best Regards,

Jeff Kuhn
President, Kuhn Construction, Inc.

