

The Inside Dirt

The latest company and industry news from L.R.E. Ground Services, Inc. and L.R.E. Construction Services, LLC. Family owned and operated since 1989!

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Several L.R.E. team members dressed up for the Halloween event



Featured on front page

L.R.E. was called on to fix this bowing wall



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L.R.E. GROUND SERVICES CELEBRATES SAFETY STREAK

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Picture Perfect



L.R.E. team member Alyse Ontiveros dressed up as a Fedex delivery driver for our Halloween potluck.



L.R.E.'s Halloween costumes featured a pineapple, a banana and Maverick from the classic movie, Top Gun.



Follow L.R.E. on:



L.R.E. Receives Raving Safety Reviews from Summit



Summit Holdings recently performed a loss prevention visit at L.R.E. in Brooksville. On behalf of Brown and Brown Insurance, Summit provided a thorough Loss Review and Recommendations based on its visit as well as L.R.E.'s overall safety review from Dec. 13, 2016 through June 13, 2017.

Summit's Loss Review was a positive one, noting, "It is clear that you have created a culture of working safely starting with your formal new hire orientation programs and continuing with your regular safety meetings, ongoing training programs, personal protective equipment requirements

and active onsite management in the field. I was pleased, but not surprised, to hear that you received a Tier 3 rating from one of your customers, the highest mark for safety, on one of your jobsites."

L.R.E.'s EMR has dropped to .70 this past year. That is a superior rating in the commercial construction industry.

Safety Manager, Richard Blanche provides regular training and inspections. Richard's motto is, "Return home the same way you came to work!" He says, "What a great analogy, don't you think? Imagine that over 100 employees have come to

work and returned home the same way for almost 600 days and haven't missed any work due to a job-related injury. We as a team are getting better and better every day with the confidence and knowledge that comes with longevity.

"Make no mistake that when it comes to safety we are all our brothers' keepers. We have the tools, we have the people, we have the knowledge, and that continues to help us all return home the same way we came to work for 600-plus days! I want to thank our team for all of their hard work and dedication when it comes to safety!"

L.R.E.'s TOP QUARTERLY PERFORMERS

Admin



Receptionist
Britney Sevor

Sales



Sales Support Specialist
Kristina DiCoro

Construction & Restoration



Project Supervisor
Shawn Skinner

EMS



Emergency Service Technician
Adam Grace

Production



Concrete Crew
(from left) Ryan Bourgoin, Frank Craziano, Donovan Dakoupi, Scott Higgins & Mike Skiles

EMS



Emergency Services Admin Coordinator
Myrna Longley

Supportworks Visits L.R.E.

A special thanks to our manufacturer, Supportworks, for sending Jeff Peters and Justin Burhoop from Omaha to Brooksville to provide a three-day enlightening and powerful customer, process and product training. Just like their products, Supportworks' trainings never disappoint. Their goal is to help their dealers create an experience one would never expect in an industry of typical contractors. Their trainings are always motivational, ambitious, innovative, informative and inspirational. Supportworks has a network of over 100 of the best foundation repair professionals in the industry. L.R.E. is proud to be a part of Supportworks and honored to be able to share the experiences and knowledge we have learned through this network to create the products and methods that will help our customers best. They are a significant reason why L.R.E. strives to provide remarkable experiences for our customers and employees. It's all about doing the little things right, every time. We are very excited about seeing our team work on utilizing this training in order to continue growing and improving as a company more each and every day.



L.R.E. welcomes Craig Palko to our team! Craig came to us from Main Street Fabrications and will be L.R.E.'s newest Executive Assistant. Welcome aboard, Craig!



Jamie Wrigley was hired as one of L.R.E.'s newest Construction Estimators. Jamie's experience in this field will make her a huge asset to our team and we are thrilled to have her!



Compiling estimates to provide a potential customer with cost for L.R.E.'s services will be Jamie Peak's role as Construction Estimator with L.R.E. Welcome to the team, Jamie!



Rodney Rydbom is new to L.R.E. but certainly not new to construction. Rodney was recently hired as a Project Supervisor for C&R and will be overseeing crews and projects.

We're Hiring!

Do you know someone who's qualified and may be interested in joining L.R.E.?

If so, please send them our way!!

Interested candidates can send resumes to:
Sarah.Jones@LREgsi.com

SALES REPRESENTATIVES

DIESEL MECHANIC

EMS MOLD TECHNICIAN



Property Owners Helped



Greg Crossley, Production Manager, leads L.R.E.'s Construction & Restoration team.



Rob Kane and L.R.E.'s concrete crew poured multiple driveways and walkways for a community.



L.R.E. was able to lift this pool deck back to level with PolyLevel.

L.R.E. is the Best of the Best

I am writing this unsolicited letter in praise and support of LRE Ground Services. Several years ago we had LRE install new front doors on our home after extensive storm damage. They excelled in addressing the issue and replacing the doors. This past June we were hit by Tropical Storm Colin. The exterior of my home was expertly repaired by the LRE team. They finished all the work and did a magnificent job. We were impressed by the professional manner in which they conducted themselves and the perfect job they did to restore our home. The daily workers were Shawn, Joe and Steve. We were thrilled with their work and their personal interest in us and our home. As always I have found that workers of this high caliber are led by individuals of character that share a commitment to achieve excellence. I must commend Manuel and with great admiration, Greg Crossley, for leading the team to a successful outcome. In a time where construction in Florida has been questioned, I must say we had the best of the best. I will recommend LRE to all my friends and I assure you if your services are needed again you will be my first choice.

*Joe D.
Belleair, FL.*

Clean & Professional, I am Impressed

This has been a summer of when opening the front door is like sticking your head in a 400-degree oven. That being said, your crew has been in our little community for sometime. They can't start until 9am and the sun is already blazing on this place. Even so, I have never seen such work ethic. Let's start with your site manager... usually they sit in their truck with the A/C on, not your guy he is all over the place! The crew, NOT ONCE, in both times around my house, did I ever hear a swear word, dirty saying or joke. Work areas were always clean and neat, and when they were done you never even knew they were here. I am truly impressed

*Catherine C.
Ponte Vedra Beach FL.*

Thank You For Putting My Mind at Ease

When I hired LRE my deck was really bad and I thought I had a sinkhole. LRE's people did a miraculous job. Your guys were so polite and great. LRE did a great job jacking my pool deck up with 6 posts. I feel so much more comfortable in my home now. I couldn't be happier with LRE.

*Sandra S
Beverly Hills, FL.*

QUOTE OF THE QUARTER

“Accountability is the glue that ties commitment to the results.”

-Bob Proctor

Repair Review: Wall Stabilization

L.R.E. Ground Services, Inc. was hired to repair and stabilize this 24' by 30' garage work area after approximately four different foundation repair contractors were called out to inspect and provide an estimate for this bowing wall.

An old drain had collapsed under the foundation causing the wall to crack and bow over time. The crack was so significant that you could actually see light coming through. This is not a typical situation you see everyday, even in the construction and foundation industry, however L.R.E. was able to successfully put the wall back together and stabilize the foundation. The engineer of record, Cool and Cobb, recommended the installation of five Helical Piles along the corner of the bowing garage wall.

Helical Piles are used in both tension and compression load applications and are commonly used throughout the construction industry and engineering community due to the versatility of both the product and the installation equipment. L.R.E.'s Project Representatives, Tyler Harman and Jorge Brownell, were able to successfully put the homeowners' mind at ease and gather a crew to complete the project quickly.



This was how the garage wall looked when L..R.E. was called out for the inspection.



L..R.E. was able to close the crack and stabilize the wall to repair and prevent any additional damage.

Announcements

L.R.E. Anniversaries



Raymond Woolever	29
Susan "Larke" Woolever	29
Carl Hamm	18
Allen Daniels	18
Gary Carr	15
Frank Vitale	14
Christopher Kawa	10
Manuel Quizhpe	7
Thomas Dahl	7
Glenn Higginbotham	3
Donovan Dokoupil	3
Myrna Longley	2
Linnea O'Brien	2
Yasmin Garcia	2
Ryan James Bourgoin	2
Antonio Terrell Castillo	2
Derrick Fagin	1
Keith Harrington	1



Happy 29th Anniversary to L.R.E., our Founders Raymond and Susan Woolever, and our entire L.R.E. Family & Team!

L.R.E. GROUND SERVICES, INC.

wishes a very

Merry Christmas

and a safe and

Happy New Year

TO ALL!!

Get Ready to Redefine Our Industry in 2018 and Beyond

Have you ever had a bad contractor experience? Most of you have, which is one of the main reasons why my wife Susan and I coined L.R.E. Ground Services, Inc.'s company slogan, "Providing a Solid Foundation of Trust" when we started the company in Brooksville in 1989.

Unfortunately, contractor experiences haven't improved since '89. We believe the bar is set entirely too low for our kind, and that our customers deserve remarkable experiences.

That said, L.R.E.'s entire purpose going forward will be to redefine the contractor experience for its customers, dealers and employees. We believe more is possible and L.R.E. is going to work as one to prove it.

L.R.E.'s employees are its most valuable asset. We are determined to make L.R.E. a better workplace for our Team members, and in doing that we bestow the gift of high expectations on our employees out of love. We believe fulfilling works creates fulfilling lives.

One of the best parts of L.R.E.'s redefine initiative is we are not alone in this mission. We have 126 other dealers from



L.R.E.'s goal is to REDEFINE the contractor experience for its customers, dealers and employees!

around the country in the Supportworks network that walk alongside us every step of the way. For this we are grateful.

Our purpose is our heart and soul. It's the difference we are making in the world. It's the "why" we do what we do.

That is our purpose. To redefine our industry. Why? Because we know that when we redefine our industry, we are making an impact on the world that can change businesses, communities and lives for the better. We are believers!

You'll hear more about this initiative soon. In the meantime, Merry Christmas, Happy New Year and Happy Holidays!

-Raymond Woolever

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