

The Inside Dirt

The latest company and industry news from L.R.E. Ground Services, Inc. and L.R.E. Construction Services, LLC. Family owned and operated since 1989!

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L.R.E. Celebrates Safety Feats at Safe-O' De Mayo breakfast outing



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Customers Rave About L.R.E.'s Concrete Work



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L.R.E. CARRIES OUT HELICAL TIE-BACK PROJECT AT NASA

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Picture Perfect



L.R.E. Team members had a great time at the last Quarterly meeting in March. It included food, drinks, games and awards.



The next Quarterly meeting is scheduled for July and likely will have a patriotic theme.

Follow L.R.E. on:



L.R.E., the State's Largest Privately-Owned Foundation Contractor, Celebrates Safety Reviews and Feats



There are several priorities when it comes to L.R.E. Ground Services, Inc. and L.R.E. Construction Services, LLC carrying out projects. But perhaps the most important element when it comes to carrying out a successful project or repair is safety.

To say the safety of the customer(s), employees and property are priorities is an understatement. It might be more appropriate to call it part of the L.R.E. culture, which has been made possible by L.R.E. Safety Manager Richard Blanche.

L.R.E. recently celebrated an amazing feat of one full year without an accident,

received a glowing safety review from its insurance carrier and earned a 1.0 EMR. The company recently recognized these feats and the employees who made it



possible. The breakfast event, which was held on May 4, was called "Safe-O' de Mayo," and turned out to be a hit.

L.R.E. has since surpassed 400 days

safe, and with safe practices and great team members, the company anticipates many more safe workdays ahead.

"The construction industry is a dangerous industry, and we never can or will take safety for granted. It always has to be at the forefront," said L.R.E. General Manager Frank Vitale. "Our company's ability to reach 400-plus consecutive safe workdays is a direct result of Richard Blanche's hard work and leadership, and each of our Team members' safe work practices."

L.R.E. will acknowledge its safety feats again at the Quarterly meeting in July.

L.R.E.'s TOP QUARTELY PERFORMERS

Accounting



Controller
Jennifer Johnson

Accounting



Accounts Payable Specialist
Alyse Ontiveros

Field



Foreman
Mike Zamora

Sales



Sales Representatives
Tyler Harman & Rob Napolitano

Sales



Sr. Commercial Project Representative
Paul Grey

Sales



Sales Representative
Rob Probus

L.R.E. Staff Updates

L.R.E. has completed over
7,000 projects in 28 years!



Woolever Takes Over Human Resources

Team member Rosemary Woolever recently took over the L.R.E. Human Resources department. The move came with Andrea LaDuron's departure from the company. Rosemary, who worked closely with LaDuron and is currently pursuing her Master's degree in HR, will be responsible for HR duties for the foreseeable future. She also remains a Corporate Secretary at L.R.E.



Terry Payne is L.R.E.'s newest Sales Representative, and is already off to an impressive start in terms of residential sales. Terry has significant experience in customer service and sales.



Welcome aboard, Shawn Skinner! Shawn recently joined L.R.E. Construction Services, LLC as a Project Supervisor. Shawn is working closely with Greg Crossley, among others, in C&R.



Tracy Lovejoy recently joined L.R.E. Construction Services, LLC as a Production Coordinator for EMS. Tracy has significant experience in the restoration and mitigation industries.



L.R.E. Construction Services, LLC recently hired Kevin Wasmiller as a Project Supervisor. Kevin's addition speaks to the increase in work for L.R.E.'s mitigation and restoration services.



Crossley Promoted to Production Manager

Congratulations, Greg Crossley, on recently being promoted to a Production Manager with L.R.E. Construction Services, LLC. Greg, who began his L.R.E. career as a field crew member several years ago, has worked his way into his new role by demonstrating strong work ethic, organizational skills and availability to his colleagues on the build back side of the L.R.E. C&R business. Greg is continuing to help L.R.E. C&R grow.



L.R.E. recently transferred Tara Britt to the Production department, where she is excelling as a Scheduling Coordinator. Tara has shown great versatility since joining L.R.E. a few years ago.



Congratulations, Linnea Clayton, on recently being promoted to Admin Support Supervisor. Linnea plays an integral role in L.R.E.'s Accounting efforts, among other duties.



L.R.E. Construction Services, LLC recently hired Thomas Johnson as a new Estimator. While new to L.R.E., Thomas brings impressive experience to his position and the company.



Michael Nutter recently joined L.R.E. Construction Services, LLC as a Project Supervisor. Michael is one of several new employees at L.R.E. Congrats on joining the Team, Michael!

Property Owners Helped



L.R.E.'s concrete crews, led by Tom Watson (pictured left), received very positive feedback from customers.



Many customers refer L.R.E. because they are happy with its work. This includes paver projects, which often receive rave reviews from happy customers.



L.R.E. pours concrete for projects like driveways, sidewalks and more.

Thrilled with L.R.E.'s Work

I am completely satisfied with your company. My first interaction with the phone representative was very positive. When the sales representative, Keith Harrington, visited me, he was very congenial, answered all my questions and explained the process completely. The three crew members involved in the installation, Frank [Graziano], Scott [Higgins] and Donovan [Doukupal], were the nicest, most competent men one could ask for. Considering the amount of roots they had to remove after breaking up all the old concrete, then clean up was excellent. They took all the safety precautions and when they left the only clue I had that they were there was my new sidewalk.

*Carol M.
Tampa, FL.*

New Driveway Keeps the Water Away

I'd like to thank L.R.E. for the job it recently finished for me. I had my old driveway torn up and a new one poured to keep my garage from flooding. I couldn't be happier with the crew you sent to do this job. This crew was headed up by a nice guy named Tom Watson. I couldn't wait to tell you what a great job they did after I looked at their work. These guys

were on time and stayed late when they needed to. They were respectful. There was a problem that needed to be solved and they did it. It just so happened that it rained a few days after they poured the concrete. I stood in my garage and watched the water flow into the new drain they installed and head right out to the road. My garage was dry as a bone. Donovan, Scott, Frank, Marshall [Hartwell] and Ryan [Burgoine] — you have a customer for life!

*Walter W.
Brandon, FL.*

L.R.E. Relieved Our Stress

We would like to thank the employees of L.R.E. who made our home repairs great and as less stressful as possible. We are so happy with the results and can't wait until we show it to our friends and family. The L.R.E. employees helped make our wishes come true. This includes: Tyler Harman, Edwin [Quinnones], Tony [Castillo], Ivan [Carrera], Donovan [Doukupal], Frank, Ryan [Burgoine], Wilving [Colon], Antonio, Tom Watson and Scott. The office and field staff people were helpful and friendly.

*Carmine and Joanne D.
Spring Hill, FL.*

QUOTE OF THE QUARTER

"We cannot accomplish all that we need to do without working together."

-Bill Richardson

Case Study: NASA

A general contractor recently hired L.R.E. Ground Services, Inc. for a barge terminal upgrade project at Kennedy Space Center in Titusville, FL.

When NASA/Space-X launches a rocket, the boosters, in the past, have been lost to the ocean. NASA is looking to reuse the boosters. In order to do this, the boosters land on a barge out at sea and are then brought back to the barge terminal. The first barge will dock in mid-August. The upgrade included extending the current dock and enlarging the current bollard caps.

The enlarged caps required tie-back anchors, and L.R.E. was hired to install helical tie-backs. There are a total of four caps with three anchors in each cap and a sacrificial test anchor. L.R.E. mobilized to the project on May 8, installed and tested the sacrificial anchor on May 9, and installed production anchors on May 10 and 11.

NASA is a National Wildlife Refuge center. There was a Gopher Turtle burrow present where L.R.E. needed to install the tie-back anchors. L.R.E. contacted the environmental agency, where they monitored the burrow during installation. No turtles were harmed in the installation of the helical anchors.



NASA hired L.R.E. to install tie-back anchors

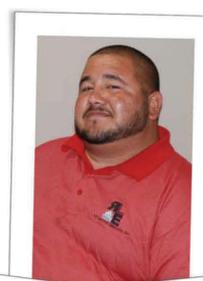


The work was for a barge terminal upgrade

Announcements

L.R.E. Anniversaries

Chris Coburn	18
Richard Daniels	14
Mike Zamora	13
Ed Lagness	13
Lauren Golden	12
Mike Johnson	11
Jeffrey Vonberg	10
Jesse Hill	8
Rosemary Woolever	7
Dan Stanley	7
Leslie Williams	7
Jerry Mooney	7
Jeffrey Morgan	7
Mark Letendre	6
Jorge Brownell	6
Robert Harrington	6
Jagren Castillo	3
Tara Britt	3
Derrick Inman	2
Tekova Castillo	2
Sarah Jones	2
Lindsay Blanchard	1
Michael Chambers	1
Frank Graziano	1
Rick Kallmeyer	1



Top Row (left to right): Chris Coburn, Mike Zamora and Rosemary Woolever

Bottom Row (left to right): Jesse Hill and Michael Johnson



Everything FOUNDATION REPAIR



Sinkhole/Foundation Repair
Compaction Grouting
Chemical Grouting
Shallow Grouting
PolyLEVEL®
Tie-Back Anchors
StableFILL™
Push Piers (underpinning)

Injection Piers
Helical Piers
Pre-Construction Piers
Interior Slab Piers
Crawlspace Repairs
Void Fill
Dropouts
Slab Re-leveling
Concrete Repair/Pours

Emergency Services
Fire Damage
Wind Damage
Emergency Fire and Water Mitigation
Water Damage
Painting
Stucco
Pavers
Pool Decks

Flooring
Drywall
Poured Concrete
Decks
General Construction
Concrete Repairs/Pours
Concrete Coatings
Interior/Exterior Decorative Flooring

People, Prayer have been Powerful in Health Crisis

I am a fairly private person, but want to be transparent with our L.R.E. family and industry friends as it relates to the health challenges I have endured this year.

Without going into too many details, I spent several months at Moffitt Cancer Center in Tampa, starting in December. I underwent a procedure aimed to provide better quality of life and frankly save it.

I'm pleased to tell you that I recently returned home with the person that never left my side, my wife Susan. What once was a very rocky and uncertain situation has progressed in a manner that has all of us feeling better and very optimistic.

This includes the great team of doctors and nurses who worked their magic while

keeping me under constant supervision. These are incredible people and professionals and we simply wouldn't be where we are right now without them.

But doctors and nurses aren't the only ones who have shown their support. Even though we attempted to fly under the radar as we fought this fight, word got around that I was in the midst of a health crisis. So many of you generously



L.R.E. Owners Raymond and Susan Woolever wish to extend their sincere appreciation and gratitude to all of the kind people thinking of - - and praying for them.

reached out to check on Susan and I, offer to help and ask to visit. This means more than you know, to both Susan and I, as this ordeal has been emotionally and physically draining to say the least. This hasn't been easy on my daughters, Rachel Vitale and Rosemary Woolever, or our son-in-law Frank Vitale, as they have been left to run L.R.E. in the midst of our company's evolution. Our gratitude is extended to them and the rest of the L.R.E. team as well. We love and thank you all!

Susan and I hope to return to L.R.E. sometime this year. In the meantime, please continue to keep the prayers coming. Not just for me, but for my family, the L.R.E. family and anyone else facing health challenges -Raymond Woolever

Mailing Address:
P.O. Box 10263
Brooksville, FL 34603

Phone: 800-580-0229
Fax: 352-754-4558
www.LREGSI.com
www.LRErestoration.com

