

The Inside Dirt

The latest company and industry news from L.R.E. Ground Services, Inc. and L.R.E. Construction Services, LLC. Family owned and operated since 1989!

Volume 12, Issue 1

March, 2017



Several Team Members Expand Roles, Move to New Departments



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L.R.E. Mourns the Loss of Friend, Former Employee



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EARLY INDICATIONS SUGGEST 2017 WILL BE A BUSY YEAR FOR L.R.E.

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Picture Perfect



Several L.R.E. team members participated in the company's annual Wacky Onesie day at work, which was held in December.



L.R.E. team members Tyler Harman (left) and John Taylor (right) at the L.R.E. Christmas Party in December.

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Early Indications Suggest 2017 will be a Busy Year for L.R.E.



L.R.E. Ground Services, Inc. and L.R.E. Construction Services, LLC are ramping up for what all indications suggest will be a very busy year.

The construction industry is still booming. That notion is supported by the amount of work L.R.E. has either landed or is bidding for Auger Cast piles. L.R.E. has upcoming Auger Cast pile projects that include a military base and sound wall, among several others.

L.R.E. has also seen a spike in the amount of projects requiring helical piers. This is for both commercial and residential structures, located throughout the state.

With tax returns coming in, many homeowners have reached out to L.R.E. to carry out concrete and brick paver projects for driveways, pool decks, sidewalks,



patios and more.

While it has evolved from its sinkhole repair days (L.R.E. does much more now),

L.R.E. still is very involved in the insurance industry, where it provides fire, water, wind and mold mitigation services to Pinellas, Hillsborough, Pasco, Hernando, Citrus and Sumter counties. L.R.E. remains busy on this front, too.

The New Year started fast for L.R.E. and the Brooksville-based company has no reason to anticipate anything slowing down at this point. L.R.E. is looking forward to seeing what the rest of the year brings in the way of new opportunities in the different services it provides to clients.

L.R.E.'s TOP QUARTELY PERFORMERS

Sales



Sales Representative
Tyler Harman

Production



Contract Specialist
Yasmin Garcia

Administration



Account Receivable Specialist
Linnea Clayton

Field #1



Crew Supervisor
Wilving Colon-Santiago

Field #2



Crew Supervisor
Lee Williams

Field #3



Crew Supervisor
Jorge Carreras

The positions and title changes for the team members below were decided upon as L.R.E. is revamping its departments and making changes to continue to diversify. These employees along with the rest of the team members will be attending L.R.E.'s Quarterly Meeting on Thursday, March 23, 2017 for fun, food and games.



Gary Carr came to L.R.E. 14 years ago and is now L.R.E.'s Network Administrator. Gary has an extensive background in computers and technology and is the best man for the job.



Sarah Jones maintains a positive and proactive attitude at all times and is very detail-oriented. These skills will help her in her new role as Accounts Receivable Specialist.



With her strong organizational skills and always putting the customer first, team member Sarah Steen will be managing scheduling as L.R.E.'s newest Scheduling Coordinator.



Team member Yasmin Garcia, now a Contract Specialist, will be examining and monitoring contractual agreements to ensure that the stipulations of the contracts are being met.



Congratulations, Jim Flynn, on being promoted to Director of Sales and Marketing! As the former Marketing Manager, Jim was constantly helping others in all departments without any personal gain. His hard work and unmatched leadership skills have proven him to be a stellar team member. He will continue to oversee the Marketing department while bringing new ideas, motivation and training to the Sales department. Jim has a passion to see L.R.E. succeed and integrity that is second to none. L.R.E. is lucky to have him and excited for the future of these two departments.



As a Commercial Support Specialist, Tara Britt will be responsible for assisting the commercial division with various responsibilities involving commercial projects.



Carl Hamm will take on the new title and responsibilities as a Project Coordinator. He will make sure the clients' needs are met as each project evolves.



Jen Harris has transitioned from Production to Sales as L.R.E.'s Sales Support Specialist. Her communication skills make her the perfect team member for the job.



As a 7-year employee, Manuel Quizhpe will thrive in his new role as a Project Supervisor. He will be responsible for overseeing projects and making sure all runs smoothly.

Property Owners Helped



L.R.E. specializes in concrete projects and is led by Team Member Tom Watson (pictured above).



L.R.E. received high praise for its brick paver work on the above pool deck in Brooksville. L.R.E. specializes in brick paver installation for pool decks, driveways, sidewalks, patios and more.



L.R.E. installed travertine pavers for a pool and patio in Trinity, FL.

Happy with L.R.E.'s Concrete Work!

L.R.E. did a great job on my concrete project. I considered having another company cover the broken sidewalk with their weird formulas, but I intelligently chose to have it replaced. It was twice the cost, but worth it. You had five guys working on the site and they worked and said nothing until the end of the job and then all lightened up when I told them I would give them a great review.

*Lou V.
Dunedin, FL.*

Pool Pavers Turned Out Great

L.R.E. Sales Rep Joey Parish was awesome. He explained everything thoroughly and set reasonable expectations from start to finish. Ivan, Tony, Edwin and Wilving are all top notch. I can't say enough good things about them. Each of them was extremely nice and polite. A great group of guys literally perform magic with their hands! The paver crew left the job site as clean as a whistle. We were extremely happy with the finished product. Please thank everyone at L.R.E. for us.

*Tito and Lina M.
Brooksville, FL.*

L.R.E. was Pleasant to Work With

We cannot be happier with you and your company. From start to finish, we are very impressed. If you need another referral, we would be happy to help in any way. The piers driven for our stem wall and the other water diversion work you did out here was amazing. Thanks.

*Joseph and Krissy C.
Palm Harbor, FL.*

L.R.E. Did Exceptional Paver Work

We recently had a pool put in at our house and the process was a nightmare. However, L.R.E. was the one bright spot as we hired you to install the pavers for our patio and pool deck. The paver crew showed up on time and they were all business. Very efficient with their time. They were very clean. In fact, they cleaned up some of the pool company's mess. Not only did we appreciate the hard and clean work L.R.E. provides, our pavers look beautiful. The recommendation by your company to go with the travertine paver was a great one. L.R.E. shined in an otherwise cloudy group of contractors that worked on our pool.

*Jodi and James F.
Trinity, FL.*

QUOTE OF THE QUARTER

"When we strive to become better than we are, everything around us becomes better, too."

-Paul Coelho

Fixing Your Foundation

Structural problems, such as settling columns or sagging beams and floor joists, are common within a crawl space. Settling of columns in a crawl space is most often caused by weak foundation soils. Overtime, this can cause movement of the columns and beams above.

The SmartJack System from Foundation Supportworks will level and stabilize the existing beams and floor joists in a crawl space.

A solid base of engineering fill addresses problems with weak foundation soils by effectively transferring the load to competent strata. Industrial strength, galvanized steel columns are secured to the beams or joists in the crawl space. A heavy-duty, threaded rod allows for adjustment and a custom fit for each Smart-Jack System that is installed.

The SmartJack System is made from high-strength (can support vertical loads exceeding 60,000 lbs.) steel components and provides the best opportunity to lift the above floors and walls back to their original, level position.

The SmartJack System can usually be installed in just one day.



L.R.E. installs SmartJacks in crawl spaces.



SmartJacks can be installed in tight spaces.

Announcements

L.R.E. Anniversaries

Daniel Wattenbarger	15
Johnny Preston	10
Jesse Miller	9
Jeremy Sieber	7
Jim Flynn	7
Scott Higgins	7
Sarah Steen	6
Gregory Crossley	5
Shawna Fleming	5
Kyle Chesser	5
Tom Watson	4
Robert Smith	4
Jorge Carreras	3
Alyse Ontiveras	2
Gina Varn	2
Shea Dawson	2
Rob Probus	1
Anthony Gochenour	1
Arthur Peterson	1





L.R.E. Mourns the Loss of a Friend and Former Employee

While there is a lot to be excited about in 2017, the New Year didn't get off to a positive start on all fronts. My wife Susan and I, and the rest of the L.R.E. Team were saddened to learn of the passing of a friend and former employee.

Kenneth "Kenny" Dixon passed away in late-January. Kenny worked as a receptionist at L.R.E. from 2011 to 2015. Those of us who worked with Kenny will miss his infectious smile and laugh. He always put both on display, regardless of what type of day he was having.

While he's gone far too soon, we are grateful that God extended Kenny's time here on Earth after he overcame some serious health challenges several years ago.

Kenny made the most of his time here by being a devoted churchgoer. He also was the life of L.R.E.'s Quarterly meetings (he was always the first one to hit the dance floor and dress up for the party).

He treated colleagues, friends and complete strangers with the utmost compassion, kindness and respect. Kenny made a great and lasting first impression with



Pictured above, Kenneth "Kenny" Dixon worked for L.R.E. from 2011 to 2015. He passed away in late-January 2017 and is great-

many people, including me. This prompted me to spontaneously offer him a job when he attended our company Christmas party as a guest in 2011.

Countless numbers of industry professionals who called in to L.R.E.'s offices sang Kenny's praises for how nice he was on the phone. "Hello, and thank you for calling L.R.E. Ground Services. My name is Kenneth Dixon. How can I direct your call?" If you heard it once from Kenny, you'd be hard pressed to ever forget it.

Kenny was exceptional at greeting people. I wouldn't be surprised if he was still doing it, only this time from the pearly gates of heaven.

-Raymond Woolever

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